ISSN 2835-9151

## Semiconductor Review

SEMICONDUCTORREVIEW.COM

## ELECTRONIC COMPONENTS DISTRIBUTOR E D I T I O N





## **Honest Components** Simplifying Quality Electronic Components Procurement Eusters need something, we work receiving a purchase order, we



onest Components is the trusted partner for procuring new and original as well as obsolete/hard-to-find electronic boardlevel components. The woman-owned small business' ITAR registration and ISO 9001:2015 and AS9120B certifications speak volumes about its commitment to quality.

It takes every single order through testing at Global ETS, a third-party, independent, military, aerospacecertified laboratory fully compliant with ISO 17025:2017/ AS6081 standards, while bearing the entire cost.

"Most suppliers utilize their own internal test labs, which can present a conflict of interest. Unlike this, we prioritize independent testing to maintain the highest quality. If any tests fail, we refuse the parts. However, 99.9 percent of our orders pass without issue," says Jacqueline Schwab, president of Honest Components. "We do not stock parts. We are not a stocking supplier. When our

customers need something, we work with our supply chain partners to locate the materials they need. This is crucial to maintain quality every single time."

Honest Components has the capability to tailor testing procedures as per clients' specifications. Whether they require more rigorous testing for military applications or have other specific requirements, it accommodates their demands without hesitation. Each customer receives a comprehensive test report for their review and acceptance before the parts are shipped. This plays a vital role in minimizing the possibility of returns or dissatisfaction.

The company's clients benefit from fair prices with minimal markups. Honest Components also provides clients with proactive support by informing them of endof-life notices for parts and any market changes that may affect their operations.

Honest Components emphasizes client satisfaction from the beginning. Whenever a client reaches out to it with a Request for Quotation (RFQ), the company prioritizes a swift response, aiming for a 24-hour turnaround time for quotes. Even if an RFQ is received on Friday, Honest Components expedites the process by sending them to its supply chain partners over the weekend. Consequently, clients can receive quotes by Monday morning without delay.

"Once the quotes are finalized, we send those directly for clients' review and consideration. Upon receiving a purchase order, we procure the required parts and ship them directly to our trusted testing partner. Our team's dedication to guiding clients through every step of the process makes us a trusted partner in the industry," says Schwab.

Semiconductor

**TOP 10** 

Review



Most suppliers utilize their own internal test labs, which can present a conflict of interest. Unlike this, we prioritize independent testing to maintain the highest quality. If any tests fail, we refuse the parts. However, 99.9 percent of our orders pass without issue

Honest Components, over the years, has built a strong foundation for itself by sourcing and procuring hard-to-find parts for contract manufacturers and OEMs. It has enabled numerous clients to alleviate the burden of long lead times and the need for costly redesigns. In the coming years, the company will certainly focus on upping its ante to maintain its leadership positions and craft many client success stories. (9)

